

# Evolving Kansas Farmer Cooperative Landscape: An Update to the Grain Storage Survey

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Professor and Director

January 28, 2021

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*Our purpose is to determine, develop and deliver research and education for the cooperative community.*

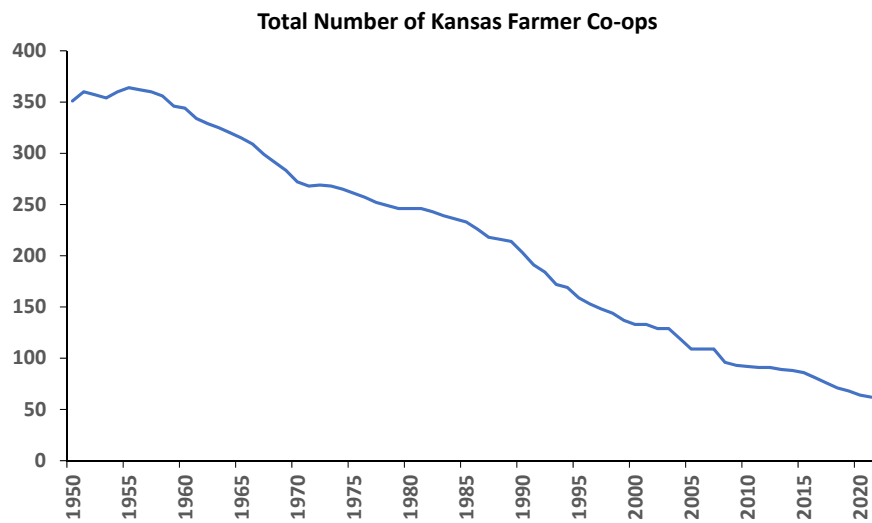


*ACCC Director: Dr. Brian Briggeman, Professor  
Department of Agricultural Economics, K-State*

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Total number of local, Kansas farmer co-ops has fallen from a high of 364 to 62 today

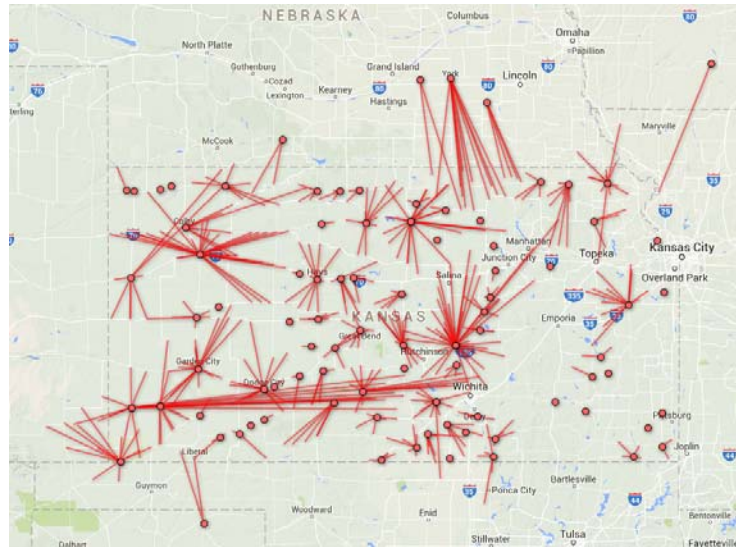


Source: USDA NASS and ACCC

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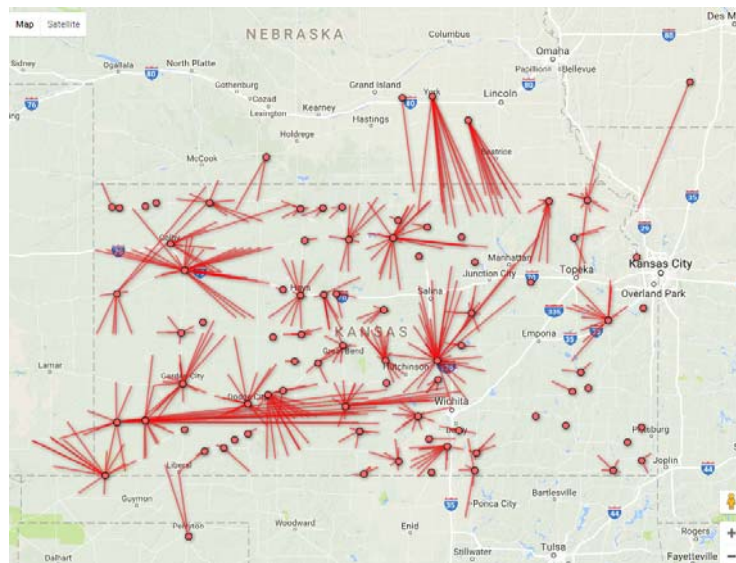
## 81 local, farmer co-ops with a Kansas HQ – January 2016



Source: <https://acc.k-state.edu/map.html>

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## 76 local, farmer co-ops with a Kansas HQ – January 2017

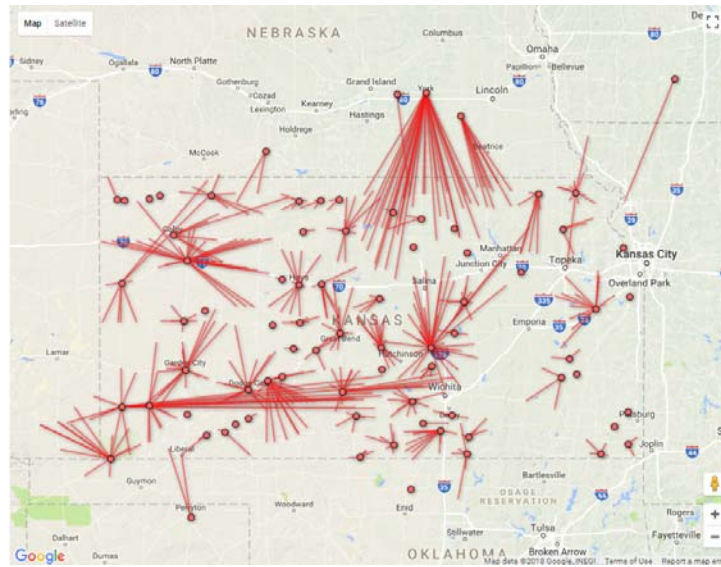


Source: <https://acc.k-state.edu/map.html>

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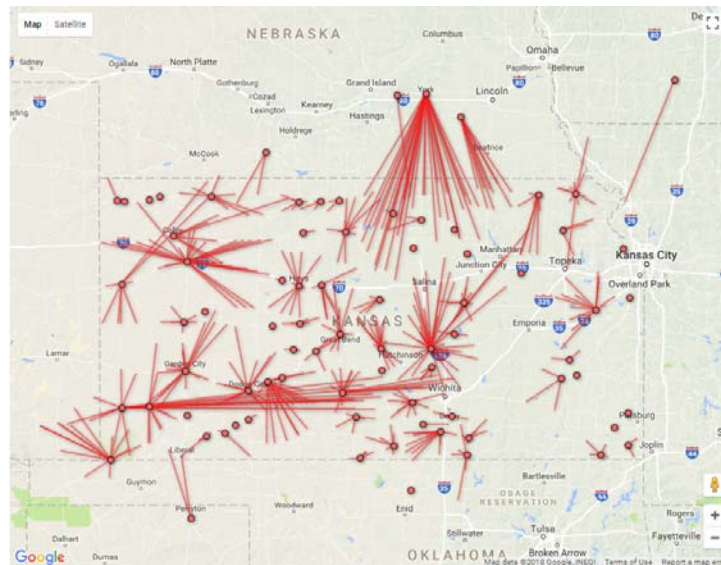
## 71 local, farmer co-ops with a Kansas HQ – January 2018



Source: <https://acc.k-state.edu/map.html>

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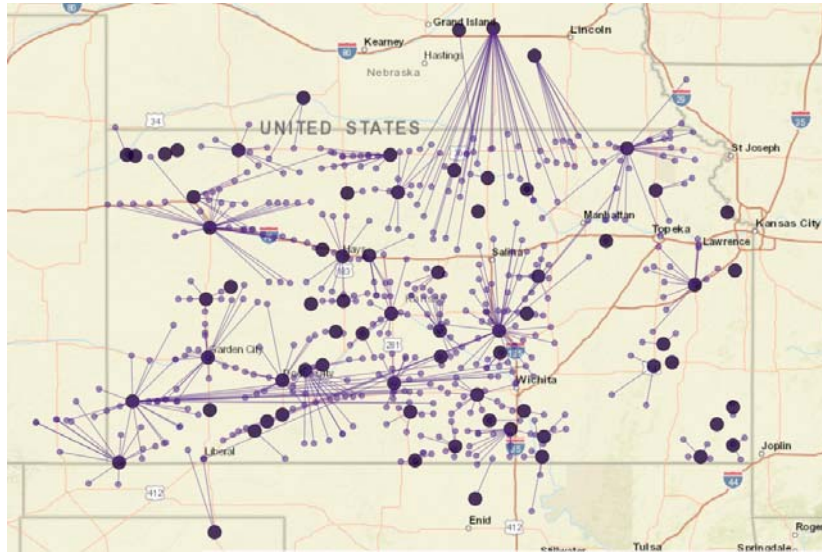
## 68 local, farmer co-ops with a Kansas HQ – January 2019



Source: <https://acc.k-state.edu/map.html>

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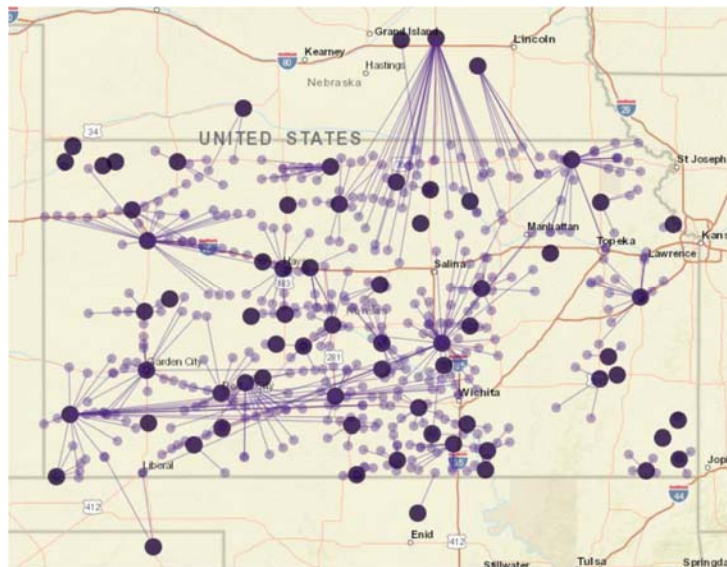
## 64 local, farmer co-ops with a Kansas HQ – January 2020



Source: <https://acc.k-state.edu/map.html>

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## 62 local, farmer co-ops with a Kansas HQ – January 2021



Source: <https://acc.k-state.edu/map.html>

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Of the 62 co-ops, there are 13 that have either zero or one grain location.

Farmer Co-op	Headquarter	Total Grain Locations
Healy Cooperative Elevator Co.	Healy	0
Leavenworth County Cooperative Association	Lansing	0
Alma Co-op Oil Assn.	Alma	1
Beardsley Equity Co-op Association	Atwood	1
Cooperative Grain and Supply Company (Bazine)	Bazine	1
Delphos Cooperative Association	Delphos	1
Farmers Co-op Elevator Assn. of Morganville	Morganville	1
Farmers Co-op Grain Co. of Abbyville	Abbyville	1
McCune Farmers Union Co-op Association	McCune	1
McDonald Co-op Equity Mercantile Exchange	McDonald	1
Piqua Farmers Co-op Assn.	Piqua	1
Sublette Cooperative, Inc.	Sublette	1
Wheeler Equity Exchange	Wheeler	1



Of the 62 co-ops, there are 19 with 2-5 grain locations.

Farmer Co-op	Headquarter	Total Grain Locations
Farmers Union Mercantile and Shipping Assn.	Stockton	2
Golden Belt Co-op Assn., Inc.	Ellis	2
Minneola Co-op, Inc.	Minneola	2
Randall Farmers Co-op Union	Randall	2
Cloud Co. Co-op Elevator Assn.	Concordia	3
Cooperative Elevator & Supply Company (Meade)	Meade	3
Farmers Co-op Grain Association of Conway Springs	Conway Springs	3
Golden Valley, Inc.	Rozel	3
LeRoy Cooperative Assn., Inc.	LeRoy	3
Offerle Co-op Grain and Supply Co.	Offerle	3
St. Francis Mercantile Equity Exchange	St. Francis	3
Farmers Cooperative Association of Columbus	Columbus	4
Jackson Farmers, Inc.	Holton	4
Mulvane Cooperative Union	Mulvane	4
SEK Co-op	Yates Center	4
Bartlett Co-op Assn.	Bartlett	5
Farmers Co-op Elevator Company of Halstead	Halstead	5
Pawnee County Cooperative Assn.	Larned	5
Producers Cooperative Assn.	Girard	5



Of the 62 co-ops, there are 15 with 6-11 grain locations.

Farmer Co-op	Headquarter	Total Grain Locations
Cooperative Grain and Supply (Hillsboro)	Hillsboro	6
Ellsworth Co-op	Ellsworth	6
Two Rivers Co-op	Arkansas City	6
Valley Co-op, Inc.	Winfield	6
Decatur Cooperative Association	Oberlin	7
Farmers Cooperative Equity Company of Isabel	Isabel	7
Hi-Plains Cooperative Assn.	Colby	7
Mid-State Farmers Co-op	Rush Center	7
OK Co-op Grain Co.	Kiowa	7
Scott Cooperative Assn.	Scott City	8
Anthony Farmers Co-op	Anthony	9
United Ag Service, Inc.	Gorham	9
Farmers Cooperative Elevator Company of Cheney	Cheney	11
Great Bend Co-op Assn.	Great Bend	11
Midland Marketing Co-op	Hays	11



Of the 62 co-ops, there are 15 with 12 or more grain locations.

Farmer Co-op	Headquarter	Total Grain Locations
Midway Co-op Assn., Inc.	Osborne	12
Progressive Ag Cooperative Association	Wellington	13
Agri Trails Cooperative	Hope	14
Elkhart Cooperative Equity Exchange	Elkhart	14
Trinity Ag, LLC	Smith Center	14
Pride Ag Resources	Dodge City	15
Kanza Cooperative Association	Iuka	16
Alliance Ag and Grain LLC	Spearville	17
Central Prairie Co-op	Sterling	17
Ottawa Cooperative Assn.	Ottawa	17
Garden City Co-op, Inc.	Garden City	20
Ag Partners Co-op, Inc.	Seneca	27
Frontier Ag, Inc.	Oakley	31
Skyland Grain, LLC	Johnson	36
MKC	Moundridge	41





Of the 62 co-ops, there are 19 that increased locations between 2016 to 2020.

Farmer Co-op	Headquarter	2016 Total Grain Locations	2020 Total Grain Locations
Cloud Co. Co-op Elevator Assn.	Concordia	2	3
SEK Co-op	Yates Center	2	4
Farmers Co-op Elevator Company of Halstead	Halstead	4	5
Producers Cooperative Assn.	Girard	3	5
Cooperative Grain and Supply (Hillsboro)	Hillsboro	5	6
Farmers Cooperative Equity Company of Isabel	Isabel	6	7
Mid-State Farmers Co-op	Rush Center	6	7
Scott Cooperative Assn.	Scott City	7	8
Anthony Farmers Co-op	Anthony	8	9
Great Bend Co-op Assn.	Great Bend	7	11
Midland Marketing Co-op	Hays	10	11
Progressive Ag Cooperative Association	Wellington	5	13
Agri Trails Cooperative	Hope	12	14
Trinity Ag, LLC	Smith Center	3	14
Alliance Ag and Grain LLC	Spearville	16	17
Ottawa Cooperative Assn.	Ottawa	16	17
Ag Partners Co-op, Inc.	Seneca	13	27
Skyland Grain, LLC	Johnson	21	36
MKC	Moundridge	38	41

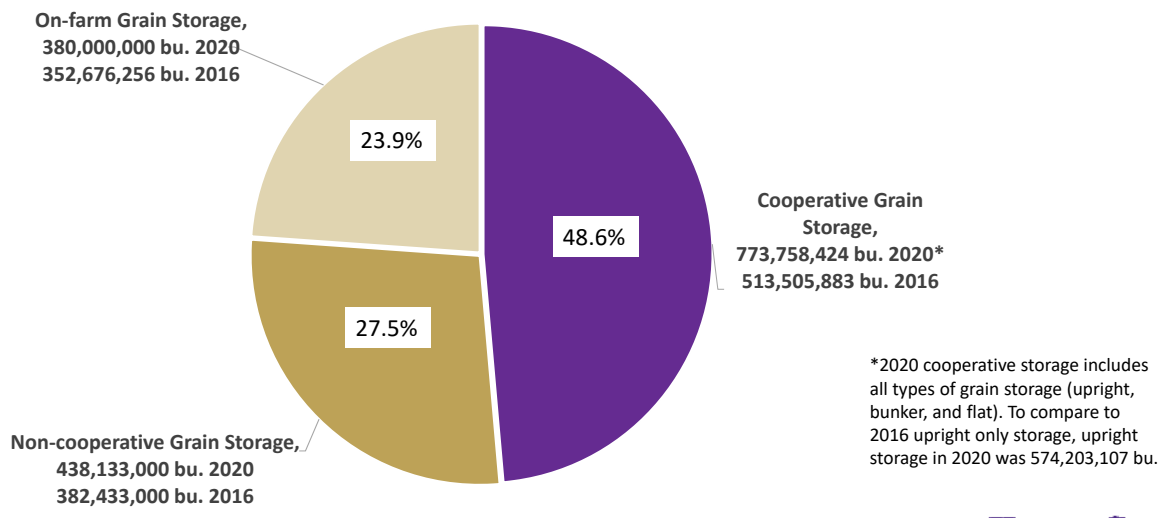
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What is the total amount of grain storage capacity?  
 What kind is it? What has changed?






Of the three primary types of grain storage, cooperatives have the most capacity in Kansas.



Data Sources: Kansas Grain and Feed Association, USDA/Farm Service Agency, Kansas Department of Agriculture, National Agricultural Statistical Service, Managers of Marketing and Farm Supply Cooperatives, and Company Websites

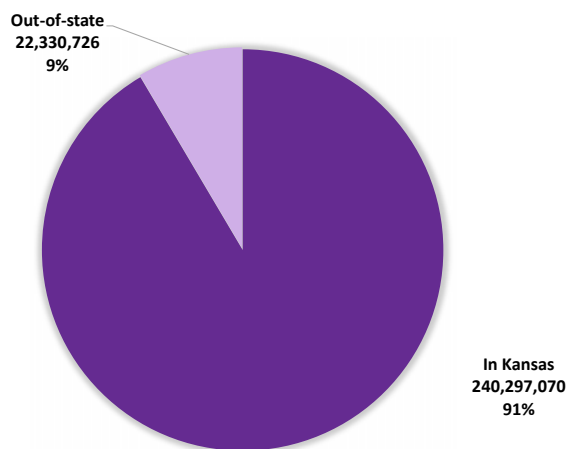


## Cooperative Grain Storage

		
<b>Upright Storage</b>	<b>Bunker Storage</b>	<b>Flat Storage</b>
574,203,107 total bushels	157,427,835 total bushels	42,127,482 total bushels



Change from 2016 to 2020 grain storage survey shows most additional storage was built by Kansas based local farmer cooperatives.



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## In summary

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- Kansas farmer cooperatives are evolving with their farmer-owners
  - Fewer farmers and fewer cooperatives
  - Meeting needs and creating value
  - Changing commodity mix in Kansas
  - Adding grain storage capacity
- While total number of grain locations decreased slightly, upright storage capacity went up
  - In 2016, 552 total grain locations...in 2020, 543 total grain locations
  - From 2016 to 2020, upright grain storage rose from over 513 million bushels to over 574 million bushels
- Of all available grain storage in Kansas, nearly 50% is tied to a cooperative

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# Thank you

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